

HomeSaver and DepositSaver:  
Choose the plan  
that's right for you.

---

Provided by Phoenix Mortgage Management



homesolution

**m**  
metricon

# Yes, you can.

HomeSolution by Metricon now make it easier than ever to save the money you need to turn your dream of owning your very first home into a reality with two great savings plans to choose from. Whatever your personal situation, we have the skills and advice you need to make your new home a reality. And we make it easy.

- A simple savings plan, all managed for you.
- Your own personal Savings Coach.
- Savings bonuses when you reach your goals.
- Own your own home sooner.

## **HomeSaver and DepositSaver Two great plans from Australia's No 1 home builder.**

HomeSolution by Metricon have two smart ways to help you make it into your own new home.

Getting started is simple: first, we'll introduce you to a finance consultant from Loan Gallery or Finance Path. They'll tell you which savings plan is best for you.







# HomeSaver: \$5K is all you need to secure your Home and Land package and start saving today.

**Want to know all the nitty gritty?**

**Well, here it is.**

HomeSaver is the right plan for you if you're just a little short of the required deposit but otherwise you pre-qualify for a home loan.

We'll help you bridge the gap by setting you up with your own savings plan and provide you with your own personal HomeSaver Savings Coach.

Plus we'll even give you savings bonuses along the way – when you reach various saving goals.



## CHOOSE YOUR DREAM HOME AND WHERE YOU WANT TO LIVE

A highly-skilled HomeSolution by Metricon sales consultant will help you choose a home and land package that suits you perfectly, with plenty of room for you and your family, in a location you'll love.

We'll grab the land you want, help you choose your favourite design, the look of your home on the street, the internal colour scheme, your inclusions ... in fact, everything you need to make your first home exactly the home you've always dreamed of owning and lock in the price you'll pay for a known period.



## WE HELP YOU SAVE

When you've selected your home and land package and your finance broker<sup>^</sup> has determined your required savings, your Savings Coach from Phoenix Mortgage Management will set up your savings plan. (And it might well be quite a lot less than you think!)

You then agree to pay a regular sum directly from your Bank account straight into your new savings account every week, fortnight or month. This "no fuss" process makes it easier to reach your savings target and new home goal sooner.



## READY? TIME TO GET STARTED ON YOUR HOME

As soon as you reach your savings target we hit the "Go" button. And you'll be moving in faster than you ever dreamed possible.

We've helped many families own their own home and we'll be with you every step of the way to make it happen for you. So just get in touch and ask us any questions you may have. We're here to help.

# DepositSaver:

## When you need a little more time to save.

If you're too far off the deposit you need to be making final plans, the HomeSolution by Metricon new DepositSaver plan makes sure you have the deposit you need to proceed as soon as you can, without having to commit to your land straight away.

It's perfect for the first home buyer just starting out on this road, who needs a little extra time to get everything in order.

### **JUST \$1,000 GETS YOU STARTED**

We only need a \$1,000 holding deposit. You get to choose your favourite home and lock in an agreed price. So it really does feel like you're on your way – the only real difference is you don't commit to a block of land yet.

### **Special DepositSaver bonus Downlights & Blinds Pack valued at approximately \$4000.**

Once you've hit your savings target and secured your land and signed a building contract, we'll be delighted to help with our special DepositSaver bonus of downlights and blinds to a value of approximately \$4000 as our "Well done!" for you completing your goal. That's one less thing to find the money for!

- Choose between Blockout or Translucent single roller blinds.
- A 20 pack of energy efficient LED downlights.



### **JUST \$1,000 GETS YOU STARTED**

We only need a \$1,000 holding deposit. You get to choose your favourite home and lock in an agreed price. So it really does feel like you're on your way – the only real difference is you don't commit to a block of land yet.



### **SET YOUR GOALS**

Your finance broker will work with you to agree an appropriate deposit saver amount and a sensible timeframe for you to achieve your home ownership goal. A Loan Entitlement Certificate will be created and both you and the finance broker sign it. We then have a clear savings target that we can help you work towards.



### **ALL THE HELP YOU NEED ALONG THE WAY**

Your support coordinator will contact you at least every month to check in with you and to answer any questions you have. Your Savings Coach from Phoenix Mortgage Management will also contact you regularly to ensure you're on track with your DepositSaver plans. As soon as you hit your savings target, we'll help you find the right land in the perfect place for the home you've chosen, secure it for you, and away we go!



## **Don't wait: get started today.**

Ask yourself: if not now, when?

HomeSolution by Metricon are the first choice for first home buyers, and your home will come with our superb Lifetime Structural Guarantee<sup>#</sup>, protecting your investment. So as a first step, head to our website to find out more.

- Browse the HomeSolution by Metricon home designs and choose your favourite
- Call in at any HomeSolution by Metricon display home across Melbourne and Victoria
- Or ring us on 13 10 55.

And remember, these aren't just any homes, they're HomeSolution by Metricon homes: truly beautiful designs, with every one backed by our Lifetime Structural Guarantee. All so you can truly love where you live.

homesolution



## First Choice For First Home Buyers

Whilst every effort has been made to ensure accuracy, this brochure is considered general advice. Please speak to a Metricon sales consultant or HomeSaver coach to ensure you fully understand how HomeSaver or DepositSaver can help you to save the deposit you need. You are also encouraged to take independent advice if you wish. Individual circumstances may vary. Whilst we will do everything we can to help you into your own home, we cannot guarantee in advance that you are suitable for a HomeSaver or DepositSaver program and there is no guarantee of acceptance. HomeSaver and DepositSaver programs are governed by the terms and conditions of the relevant contract: you are encouraged to read it carefully. HomeSaver and DepositSaver bonuses may change. Please speak with a HomeSolution by Metricon sales consultant or Savings coach from Phoenix Mortgage Management for further details. MET 1083. MAR 2020