

#### **NEW HOME BUYER:**

We believe that building your new home should be an exciting and enjoyable journey with a builder you trust. That's why we've compiled some important considerations to help you ask the right questions when choosing your build partner.

# Who are they?

- Are they a licensed, trade-certified builder?
- Are they well-established? Find out how many homes the builder has completed and how long they have been • Most importantly, do they offer a structural guarantee?
- in business. This will indicate the builder's reliability and their financial stability.

## Do you understand your quote?

- Does your quote include all extras and options? What isn't included?
- How much deposit do you need to pay and what do you lose if you cancel?
- When will the builder give you a final price?
- Do you get to keep the reports you have paid for, like soil tests, if you cancel the build?
- How long will your build take? What provisions are there in the contract for build timeframes?

### Do their plans and designs suit your block?

- Do they have a wide variety of home designs?
- What standard options are available if you want to modify the plan or home design?
- Make sure your home design suits your block of land. There may be developer guidelines governing your land, so ask your builder to check the developer requirements.
- What kind of design advice and consultation do they provide throughout the building process?
- What energy rating will your home achieve? Does your home price include all requirements for a 6-star energy rating?
- Will you be able to find out if the orientation of the home needs to change to allow for midday winter sun, views or to avoid summer heat?

## What services does your builder deliver?

- Do they have a clear step-by-step process for the build process of your home?
- Do they have a site manager who will manage your home build and be available to answer your questions?
- · Are there experienced home décor consultants on hand to provide guidance with fixtures, finishes and colours?
- Do they have a selection showroom that you can visit for decorating advice?
- Is there a point of contact available to you at all times during the build?